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# PROSPECT MEDICAL

Agent Guide

California, Arizona & Texas

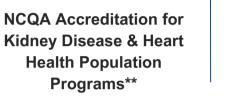
### Prospect Medical Offers Award-Winning Health Care Services

Our commitment to outstanding service and quality results in year after year recognition for patient care including our Kidney Disease and Heart Health Population Programs.



Elite Achievement award 12 years in a row\*







Recipient of the Ronald P. Bangasser Memorial Award for Quality Improvement\*\*\*

\*https://www.apg.org/education/education-programs/standards-of-excellence/ \*\*https://www.ncqa.org/programs/health-plans/population-health-program-accreditation/ \*\*\*https://iha.org/wp-content/uploads/2022/12/AMP-MY21-Bangasser-Award-for-Quality.pdf

### Who Is Prospect Medical?

Prospect Medical Systems is proud to be among the most innovative medical systems in California, Arizona, and Texas. Each of our Independent Physician Associations (IPAs) and networks supports the use of advanced diagnostic and treatment tools to provide our members with convenient access to state-of-the-art healthcare. Our pledge to members is that we will provide exceptional care delivered by compassionate physicians who have a strong commitment to each and every patient.

Prospect Medical contracts with most major health plans, and we serve all product lines, including Commercial, Medicare, Medicaid, Medicare/Medicaid (Medi-Medi), and Health Insurance Exchange.

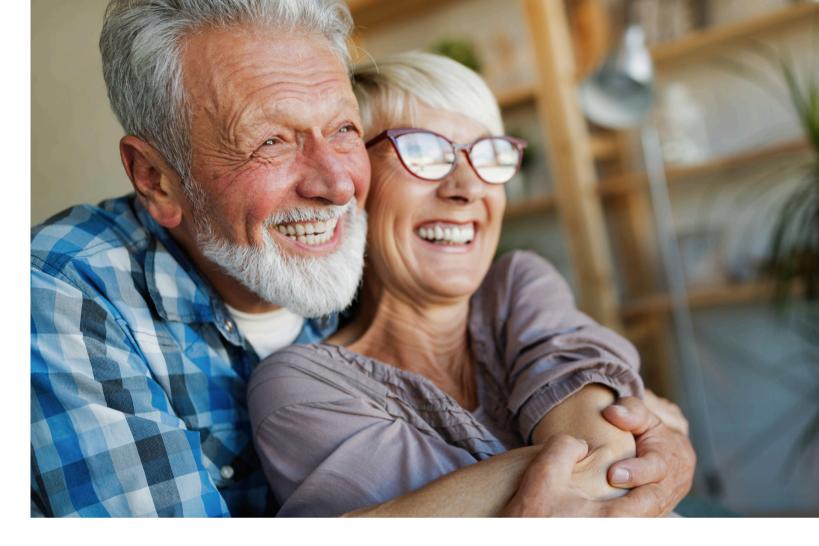


18 Managed IPAs (SoCal, Texas, & Arizona)



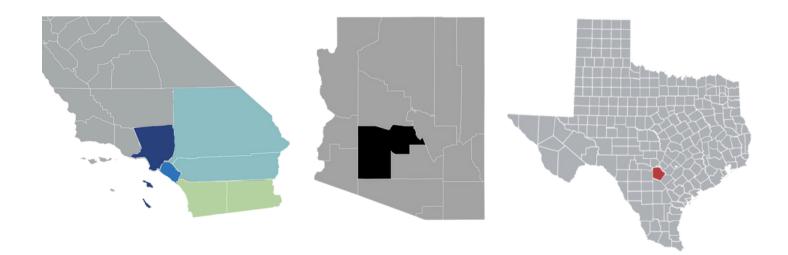






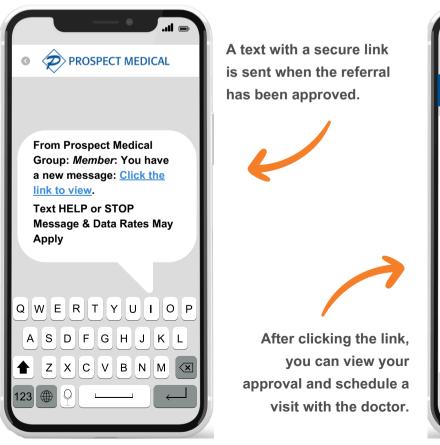
### Service Areas

In California, we provide care throughout Los Angeles, Orange, San Diego, and Riverside and San Bernardino counties. In Arizona, we provide care to Maricopa County (Phoenix area). Lastly, in Texas, we provide care to Bexar County (San Antonio).





#### **Prospect Connect: Text Notifications Approved Referrals Example**



D PROSPECT MEDICAL You're Approved! Hi, Member, Prospect Medical Group has approved your referral #123678 to Dr. Mark Brown. You will need to contact Dr. Mark Brown to make your appointment. Click the number below to schedule now. Dr. Brown Office Number: (222) 888 - 9999 Hours: Monday - Friday 9 AM - 5 PM

### **Care Management**

Our team of nurses work closely with our patients, their families and their physicians to develop a care plan that supports their medical and social needs. This includes:



Annual Wellness Visit (AWV)



**Transportation for AWVs** 

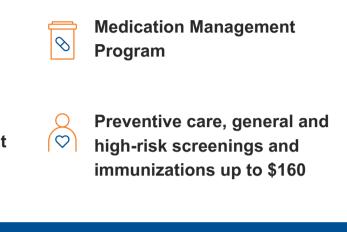
Complementary gift card starting at \$25 for completing recommended MA Annual Wellness Assessment

### **Personalized, Compassionate Client** Support

how they want it:

- Toll-free patient & senior support lines
- Transportation for Annual Wellness Visits
- A variety of urgent cares, specialists, and PCPs near to one another
- Member Engagement Channel that includes approved specialty referrals, preventative screenings, wellness visits reminders, Flu-shot reminders, and other health related information
- eligible preventative screenings

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#### We provide your clients with access to health care services when and

• Easy and timely specialist referrals with many eligible for auto approvals

• We encourage agents to provide members' cell phone numbers (legible) to receive updates on their referrals from Prospect, authorizations, and

### We're Committed to You & Your Success

At Prospect, we know that you're a vital extension of our team, therefore we're dedicated to investing in your success. Here's how we do it:

- Dedicated Business Development Managers
- Broker Dedicated Phone Line
  - As an extension of our team, we support you with any needs or questions you have. Our broker-dedicated phone line, (844) 818 - 1210, is available for you to call to answer any questions or provide any assistance you may need.
- Marketing Tools and Collateral
  - We provide the marketing support you need with supplemental materials such as flyers, event collateral, and more
- Provider Relationship Development
  - Through our provider communications and onsite engagement, we help you strengthen relationships with key providers in your community.
- Industry Insights and Updates
  - Every month, Prospect Medical curates and shares an informative Broker Bulletin with relevant event dates - including hospital tours and PCP open houses, Prospect PCP highlights, and important Prospect updates in the industry.



### We're Also Committed to the Success of **Our Physicians**

#### Here's how Prospect supports our physicians:

- Provider Services support line
- physicians, ensuring seamless transitions and optimal outcomes (CA, TX, AZ, RI). In California, our Restricted Knox Keene License provides
- Access to provider portal with direct specialist referrals Showcasing physicians' offices with broker open houses • Beneficial acquisition structures tailored to meet the unique needs of • IPAs under Professional and Institutional risk arrangements across four states
- access to Global Risk arrangements

### **Meet The California Team**

Broker Line: (844) 818 - 1210 Email: brokersupport@prospectmedical.com

**National Vice President Business Development** 

**Diane Barrera** Email: Diane.Barrera@prospectmedical.com



#### **Orange & San Diego Counties**

Kristin Kroeze **Business Development Manager** Email: Kristin.Kroeze@prospectmedical.com **Phone:** (714) 788 - 1975

**Inland Empire** San Bernardino & Riverside Counties

**Emilee Contreras Business Development Manager** Email: Emilee.Contreras@prospectmedical.com Phone: (657) 640 - 0177



#### Los Angeles County

Sergio Cruz **Business Development Manager** Email: Sergio.Cruz@prospectmedical.com Phone: (657) 641 - 5275



Join our email list to receive our monthly newsletter, meeting invites and reminders, Prospect updates, and more. Scan the QR code to fill out the form.





### **Meet The Arizona Team**

Broker Line: (844) 818 - 1210 Email: brokersupport@prospectmedical.com

> **National Vice President Business Development**

**Diane Barrera** Email: Diane.Barrera@prospectmedical.com



#### **Network Manager**

Victor Almodovar Email: Victor.Almodovar@prospectmedical.com

# Network Management Sr. Director, MSO Operations

Alexandra Waaland Email: Alexandra.Waaland@prospectmedical.com **Phone:** (323) 480 - 0213



#### **IPA Administrator**

Chi Wigal Email: Chi.Wigal@prospectmedical.com **Phone:** (714) 553 - 5446



Join our email list to receive our monthly newsletter, meeting invites and reminders, Prospect updates, and more. Scan the QR code to fill out the form.



### **Meet The Texas Team**

Email: brokersupport@prospectmedical.com Broker Line: (844) 818 - 1210

#### **National Vice President Business Development**

**Diane Barrera** Email: Diane.Barrera@prospectmedical.com



#### **Network Manager**

Christa Angeles Email: Christa.Angeles@prospectmedical.com



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# **Prospect Medical: Los Angeles**

**Business Development Manager: Sergio Cruz** 



In some cases, we use other Lab service providers (e.g. PVMG and some MSO clients), please reach out to your Business Development Manager for details.

#### **Hospital Locations:**

- Adventist Health White Memorial Montebello
- Adventist White Memorial Medical Center
- Cedars-Sinai Medical Center\*
- College Hospital Inc. (Cerritos)
- College Hospital Inc. (Long Beach)
- Glendale Adventist Medical Center
- Huntington Hospital
- L.A. Downtown Medical Center
- . Los Angeles Community Hospital
- . Los Angeles Community Hospital at **Bellflower**
- MemorialCare Long Beach Medical Center

- MemorialCare Miller Children's & Women's Hospital of Long Beach
- Norwalk Community Hospital
- Palmdale Regional Medical Center
- Southern California Hospital
  - Culver City
  - Hollywood
  - Van Nuys
- · UCI Health Lakewood
- Whittier Hospital Medical Center AHMC
- Providence Holy Cross Medical Center\*\*
- Providence Saint John's Health Center\*\*

\*Tertiary Care \*\* OB. Cardio & Neuro

### **Medicare-Accepted Health Plans**

- Aetna
- Anthem Blue Cross
- Blue Shield of California
- Clever Care
- Humana

### **Commercial-Accepted Health Plans**

- Aetna
- Anthem Blue Cross
- AHMC Healthcare
- Blue Shield of California
- Blue Shield Promise\*



- Molina Health Plan
- LA Care

- SCAN Health Plan
- UnitedHealthcare
- WellCare/HealthNet

- Cigna
- HealthNet
- LA Care
- UnitedHealthcare

# **Prospect Medical: Orange**

**Business Development Manager: Kristin Kroeze** 



In some cases, we use other Lab service providers (e.g. PVMG and some MSO clients), please reach out to your Business Development Manager for details.

#### **Hospital Locations:**

- Anaheim Global Medical Center
- Anaheim Regional Medical Center ARMC
- Chapman Global Medical Center
- CHOC Children's
- CHOC Children's at Mission Hospital
- College Hospital, Inc.
- Foothill Regional Medical Center
- MemorialCare Orange Coast Memorial Hospital
- MemorialCare Saddleback Medical Center
- South Coast Global Medical Center
- Orange County Global Medical Center
- UCI Health Fountain Valley Regional Hospital & Medical Center
- UCI Health Los Alamitos Medical Center
- UCI Health Placentia-Linda Hospital

- St. Joseph Hospital \*\*
- St. Jude Medical Center \*\*

- Aetna
- Anthem Blue Cross
- Blue Shield of California
- CalOptima\*
- Clever Care

### **Commercial-Accepted Health Plans**

- Aetna
- Anthem Blue Cross
- AHMC/Newport Health
- Blue Shield of California



\*\*Cardio, Hepatobiliary, Ortho & Neuro only

### **Medicare-Accepted Health Plans**

- Humana
- SCAN Health Plan
- UnitedHealthcare
- WellCare/HealthNet

- Cigna
- Humana
- UnitedHealthcare
- WellCare/HealthNet

### **Prospect Medical: San Diego**

**Business Development Manager: Kristin Kroeze** 



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#### **Hospital Locations:**

- Scripps Green Hospital
- Scripps Memorial Hospital Encinitas
- Scripps Memorial Hospital La Jolla
- Scripps Mercy Hospital Chula Vista
- Scripps Mercy Hospital San Diego
- Palomar Medical Center Poway
- Palomar Medical Center Escondido
- Tri-City Medical Center

### **Medicare-Accepted Health Plans**

- Aetna
- Anthem Blue Cross
- Blue Shield of California
- Central Health
- Clever Care

### **Commercial-Accepted Health Plans**

- Aetna
- Anthem Blue Cross
- Blue Shield of California



- Humana
- Molina Health Plan
- SCAN Health Plan
- HealthNet

- Humana
- HealthNet

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# **Prospect Medical: Inland Empire**

#### San Bernardino & Riverside Counties

**Business Development Manager: Emilee Contreras** 

Hospital



In some cases, we use other Lab service providers (e.g. PVMG and some MSO clients), please reach out to your Business Development Manager for details.



- Victor Valley Global Medical Center
- Hi-Desert Medical Center

- Aetna
- Anthem Blue Cross
- Blue Shield of
- California

• Humana

\*ACCEPTED HEALTH PLANS VARY BASED ON MEDICAL GROUP

### **Commercial-Accepted Health Plans**

- Aetna
- AHMC/Newport
- Healthcare\*
- Anthem Blue Cross



#### **Medicare-Accepted Health Plans**

- Central Health
- Clever Care
- HealthNet/Wellcare
- LA Care
- Molina Health Plan
- SCAN Health Plan
- UnitedHealthcare

- Blue Shield of
- California
- Cigna\*
- LA Care\*
- Molina Health Plan\*
- UnitedHealthcare\*
- HealthNet

#### \*ACCEPTED HEALTH PLANS VARY BASED ON MEDICAL GROUP

### **Prospect Medical: Arizona** (Maricopa County)

National Vice President of Business Development: Diane Barrera

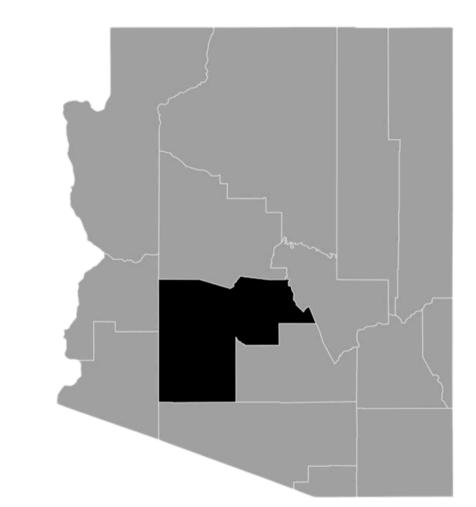


#### **Hospital Locations:**

- Abrazo West Campus Tenet
- Abrazo Cave Creek Hospital Tenet
- Abrazo Scottsdale Campus Tenet
- Abrazo Arrowhead Campus Tenet
- Abrazo Surprise Hospital Tenet
- Abrazo Arizona Heart Hospital Tenet
- Abrazo Central Campus Tenet
- Abrazo Mesa Hospital Tenet
- Surgical Specialty Hospital of Arizona, LLC dba The CORE Institute Specialty Hospital (Not part with Tenet-Ortho)
- O:A:S:I:S Hospital (Phoenix) Part of Tenet



- SCAN Health Plan
- Cigna



### **Medicare-Accepted Health Plans**

### **Prospect Medical: Texas** (Bexar County)

National Vice President of Business Development: Diane Barrera



50+ primary care providers



10





500+ specialty care providers



8=

**Tenet/Baptist Health services** 

health plans

#### **Hospital Locations:**

Access to ALL San Antonio Hospitals

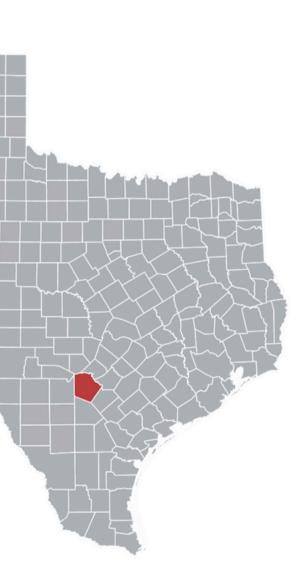
- Baptist Health System
- Methodist Health System
- Christus
- University Health System



- Aetna
- Blue Cross Blue Shield of Texas
- Molina Health Plan

#### **Medicare-Accepted Health Plans**

- SCAN Health Plan
- WellPoint
  - WellCare



### **Additional Resources**

#### **Prospect Medical Resources**

#### **Broker Line**

(844) 818 - 1210

#### **Broker Email Support**

brokersupport@prospectmedical.com

#### **New Member Orientation Information**

Medicare Advantage Member Concierge Line: (877) 619 - 5900 Medicare Advantage Member Email Support: Seniors.vip@prospectmedical.com

#### **Customer Service Line**

(800) 708 - 3230

#### Prospect Medical Provider Directory Search



#### Broker Resources Available For Download



### **Health Plan Resources**

#### Aetna

Phone: (866) 714-9301

Anthem Blue Cross

Phone: (888) 209-7839

#### **Blue Shield of California**

Phone: (800) 559-5905

CalOptima

Phone: (657) 900-1222

#### Central Health Plan

Phone: (626) 388-2375

#### Cigna

Phone: (800) 261-6242

#### Clever Care

Phone: (877) 525-3837

#### Health Net

Phone: (866) 822-1339

#### Humana

Phone: (800) 309-3163

L.A. Care Phone: (855) 248-7778

Molina Health Plan Phone: (866) 440-9788

ia SCAN Health Plan Phone: (888) 445-2038

> UnitedHealthcare Phone: (888) 381-8581

> WellCare Phone: (866) 822-1339

> **Medicare** Phone: (800) 633-4227

Social Security Phone: (800) 772-1213

**Medi-Cal** Phone: (916) 552-9200